**Assignment 3 Steps**

1. Save the Workbook as A00878763 Assignment 3
2. Import Assignment 3 – Conversion Table
   1. Data > Get Data > From Workbook > From worksheet > Assignment 3 – Conversion Table
   2. Load the data as connection only
   3. Do NOT add the data to the data model
   4. Make sure the query is called Conversion Table
3. Sales Query